



AMERICA'S CENTRAL PORT

RAIL CONSULTANT

Request for Qualifications

P23-RAIL-02: Project ARC

Submissions Due:

Tuesday, March 7, 2023 @ 10:00am local time

America's Central Port®

February 20, 2023

GENERAL

1.01 Project Background

America's Central Port ("Port") is a municipal corporation of the State of Illinois created in 1959 in order to promote economic development and transportation in southwestern Illinois. The Port manages a 1,200-acre industrial park in the cities of Granite City and Madison, Madison County, Illinois.

In effort to respond to the various shifts within the nation's supply chain, the Port is pursuing growth opportunities within the rail sector. This includes opportunities along the line of large-scale intermodal projects with a variety of Class 1 railroads. The selected team will be responsible for delivering, at a minimum:

- Commitment letters from one or more railroads for the project.
- Develop a plan with measurable milestones on how to progress the project forward.
- High-level cost estimate for the project.
- Basis of design components needed for the project.

1.02 Project and Selection Overview:

The Port is seeking proposals in order to select a top-ranked Team that has extensive experience within the rail industry and with large intermodal projects.

Accordingly, the Port will be seeking Teams with the following skillsets:

- Extensive and long-term experience and/or relationships with multiple Class 1 railroads.
- Experience with rail operations both in a macro level of the industry and a micro level of intermodal yard operations.
- Experience with economic development within the rail industry.
- Experience with large-scale ("Mega") rail intermodal projects
- Experience with implementation of innovative solutions for rail yard management and operations

DELIVERABLES AND SELECTION – REQUEST FOR QUALIFICATIONS

2.01 Overview

The Port will make a qualifications-based selection for this project. The Port review team will utilize a numerical evaluation process to rank the proposals received. Teams may be requested to participate within in-person interviews should there be multiple proposals received that are scoring similar during the initial review (interviews may not be used for final selection if not deemed necessary by the review team).

2.02 Deliverables

Offeror shall provide, at a minimum, the following with their Statement of Qualifications, **DUE Tuesday, March 7, 2023 @ 10:00am local time.**

- a. **Introduction of the company/team:** Provide a background of the company or team that is being proposed to assist on this project. Include all relevant information on knowledge and experience within the railroad industry (particularly within intermodal systems).

- b. **Organizational Chart:** summary of how each proposed team member is structured and how authority/responsibilities will be divided.
- c. **Resumes:** summary of all proposed team members and their respective professional experiences, credentials and availability of key personnel. Emphasis of selection will be placed on experience and expertise each team member has which is relatable to this particular project goals.
- d. **References:** details of all Previous Experience with a minimum of five (5) projects of similar scope that exemplify design services related to this project's general scope (including reference contact information for each project):
 - i. Extensive and long-term experience and/or relationships with multiple Class 1 railroads.
 - ii. Experience with rail operations both in a macro level of the industry and a micro level of intermodal yard operations.
 - iii. Experience with economic development within the rail industry.
 - iv. Experience with large-scale ("Mega") rail intermodal projects
 - v. Experience with implementation of innovative solutions for rail yard management and operations

2.03 Selection Process

The Owner is following a qualifications-based selection process for this project. Following a receipt of proposals, a thorough review of all received Proposals will be reviewed. The Port review team will utilize a numerical evaluation process to rank the proposals received. At this time, we do not expect an interview phase to be part of the selection process. However, the Port does reserve the right to schedule interviews should additional information be needed after review of the proposals in order to make a selection.

Each Proposal will be assessed on the following:

- a. Team Structure20% Weight
- b. Experience of Team20% Weight
- c. Member Expertise30% Weight
- d. Past Project Experience30% Weight

POINT-OF-CONTACT

All proposals are to be submitted electronically in PDF format to: engineering@americascentralport.com

Any questions can be addressed via email to:

Bill Stahlman
bstahlman@americascentralport.com

(End of Summary of Work)