



## MEMORANDUM

**To:** Board of Commissioners  
**From:** Tom Miller  
**Date:** May 10, 2021  
**Re:** C0141A – Crane Purchase

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As you may recall, in October of 2020 we received America's Marine Highway grant for the purchase of equipment to support Container-on-Barge services. The purchases included a new crane, security cameras, and a cargo container tilter. The purpose of this resolution is to authorize the purchase of the crane.

The scope of this project is for the purchase of the equipment and delivery to the Madison Harbor.

The Port publicly advertised a Request for Proposals and received three proposals on April 2, 2021. The proposals were evaluated based of the following criteria: The proposed equipment meets the specification that were provided; the cost of the equipment; current condition of the equipment; and the anticipated schedule of installation. After staff review, as well as an in-person inspection of the equipment, it was found that the 2006 Manitowoc 999 proposal submitted by Adelor Crane & Equipment, LLC is the superior crane with a total cost of \$830,000.00 A standard 10% contingency of \$83,000.00 will be allocated to this project for any unforeseen circumstances. This cost is within the budget that was established in the grant.

This project will be partially funded by the America's Marine Highway grant and Port will be reimbursed the local match by SCF Lewis & Clark Marine.

Staff recommends approval of this resolution.