



MEMORANDUM

To: Board of Commissioners
From: Tom Miller
Date: May 10, 2021
Re: C0141C – Cargo Container Tilter Purchase

As you may recall, in October of 2020 we received America's Marine Highway grant for the purchase of equipment to support Container-on-Barge services. The purchases included a new crane, security cameras, and a cargo container tilter. The purpose of this resolution is to authorize the purchase of the cargo container tilter.

The full scope of this project is to purchase and deliver a 20' cargo container tilter. The tilter will have a 45-ton capacity, have an integrated scale, and hydraulic door closers.

The Port publicly advertised a Request for Proposals and received one proposal on April 2, 2021. The proposal was evaluated based of the following criteria: The proposed equipment meets the specification that were provided; the cost of the equipment; and the anticipated schedule of delivery. After staff review, it was found that proposal that Greenfield Products submitted met the requirement that were set forth with a total cost of \$250,000.00. A standard 10% contingency of \$25,000 will be allocated to this project for any unforeseen circumstances. This cost is within the budget of this project.

This project will be partially funded by the America's Marine Highway grant and the Port will be responsible for the local match.

Staff recommends approval of this resolution.